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"Influencer - The New Science of Leading Change" is one of the most impactful books I have read this year. I have already recommended it to dozens of clients, colleagues and friends. Authors Joseph Grenny, Kerry Patterson, David Maxfield, Ron McMillan, and Al Switzler have drawn from extensive well of global experience of advising companies and leaders in Change Leadership.

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Book Review Influencer The New Science of Leading Change

Influencer: The New Science of Leading Change, Second Edition is one of those books. The framework is a six-quadrant grid meant to help identify ways to influence key behaviors in ourselves and others.

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Influencer The New Science of Leading Change Press Room

May 14, 2013 In every business interaction from weekly conference calls to high-stakes corporate negotiations one major element separates successful change efforts from the ones that fail: Influence.

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